

**Print copy for :Somos Michalis (MTSO)****Message: 5376707**

**From:** Michaela <michaela@lqm.com>  
**To:** <operations@eletson.com>  
**Cc:** Marisa Femenia <mf@lqm.com>  
**Date:** Mon, 08 Jul 2013 18:56:55 (UTC +03:00)  
**Subject:** Re: KANDILOUSA/ INQUIRY FOR BUNKERS /OUR REF: 4571 \*\* MSG#:<1315959>

Good Day Yiannis

Pls note following offers for:

Vessel : KANDILOUSA (IMO: 9081813)  
Account : Eletson Corporation  
Port : Charleston, SC, USA  
Delivery Date: 14 July 2013 - 15 July 2013 \*as coord closely w agents sesco shipping\*  
Quantity : RMG380 (2010) with max sulphur 3.50%: 500-1200 mt  
RMG380 (2010) with max sulphur 1.00%: 0-200 mt  
Agent : Sesco Shipping - Savannah tel: 1912-429-9377

Pls note no LSF0 in Charleston, below offers for HSFO only

I have left a message for agent to see where vs1 will be berthing and awaiting a call (pls note Hess cannot deliver at Kinder Morgan so want to speak with him to see if vs1 may call this terminal)

**Hess:**

HSFO: \$605 mtw

Barging:

Metric Tons Rate

0 - 565 \$4950 Flat

566-653 \$8.76 / MT

654-1025 \$5,720 Flat

1026-1716 \$5.58 / MT

+ Fuel Surcharge 12%

Demurrage \$400/hr

**Colonial:**

HSFO: \$607 mtw + barging

Metric Tons Rate

0 - 565 \$6,737

566-653 \$11.91 / MT

654-1025 \$7,486

1026-1716 \$7.30 / MT

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Kind Regards,  
Michaela

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Visit our website - [www.bunkervision.com](http://www.bunkervision.com) <<http://www.bunkervision.com>>

On 7/8/13 9:40 AM, "Operations - Eletson HQ" <[operations@eletson.com](mailto:operations@eletson.com)> wrote:

DATE : 08-Jul-2013 16:40

MSGNO : 1315959

FROM : ELETSON CORPORATION, PIRAEUS - OPS' DEPT  
TO : LQM

M.T. : KANDILOUSA

OUR REF : 4571

\*NEW REQUEST IF AVAILABLE: FOR MGO/MDO INQUIRIES KINDLY REVERT WITH LUBRICITY FIGURES

\*PLEASE NOTE PARAGRAPH 5) BELOW REF SPECS

\*PLEASE NOTE PARAGRAPH 6) BELOW REF INVOICING

\*UPON STEM CONFIRMATION AND PRIOR DELIVERY OF ORDERED BUNKERS YOU ARE KINDLY REQUESTED TO PROVIDE US WITH MATERIAL SAFETY DATA SHEETS (MSDS) FOR EACH GRADE ORDERED

#### BUNKERS INQUIRY

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PLEASE OFFER (DOCUMENTED/WRITTEN/DETAILED) YOUR BEST PRICES BY FAX OR  
TELEX RETURN, AS FOLLOWING:

- 1.-DELIVERY PORT : CHARLESTON, SC
- 2.-DELIVERY DATES : 14-15 JULY, 2013. IN COORDINATION W AGENT
- 3.-QUALITY : RMG 380 FUEL OIL / LOW SULPHUR RMG 380 FUEL OIL (MAX. SULPHUR 1.0%)
- 4.-QUANTITY IN M.TONS : 500-1200 / 0 - 200 MTS. FINAL TBA
- 5.-PLEASE SEND US COPY OF PRODUCT SPECIFICATION IF AVAILABLE FOR OUR REVIEW.
- 6.-DOCUMENTS: PAYMENT WILL BE EFFECTED AGAINST ORIGINAL INVOICE OF PHYSICAL SUPPLIER.
- 7.-AGENTS

#### SESCO SHIPPING

WHEN QUOTING, PLEASE PROVIDE FOLLOWING WARRANTED INFORMATION:

- 1.-CONTRACTING SELLER.
- 2.-PHYSICAL SUPPLIER.
- 3.-PUMPING RATE.
- 4.-COMPATIBILITY AND OR STABILITY, (SEE NOTE 1 BELOW).  
(PLEASE DO NOT QUOTE IF COMPATIBILITY INDEX > 1).
- 5.-FLASH POINT, (PLEASE DO NOT QUOTE IF IT IS LESS THAN 60 DEG C).
- 6.-ENERGY VALUE.
- 7.-PAYMENT TERMS, (SEE NOTES 2 AND 3 BELOW).
- 8.-CREDIT TERMS.
- 9.-SELLER TERMS & CONDITIONS

#### QUALITY:

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THE PRODUCTS TO BE DELIVERED, WILL MEET ISO 8217:2010(E) INTERNATIONAL  
STANDARDS.

A. FOR RMG 380 CST : MAX. VISC. AT 50 C 380 mm2/s.

#### ALSO:

- A. FOR HIGH SULPHUR RMG 380 CST : MAX. SULPHUR 3,5 % m/m
- B. FOR LOW SULPHUR RMG 380 CST : MAX. SULPHUR 1,0 % m/m

- 2.- FURTHERMORE AND IN ADDITION TO THE REQUIREMENTS OF PARAGRAPH 1 ABOVE, THE SELLER WARRANTS THAT BUNKERS TO BE DELIVERED UNDER THIS STEM, WILL NOT CONTAIN ANY WHATSOEVER WASTE LUBRICANT OILS, CHEMICAL WASTE OR ANY OTHER SUBSTANCES, INCLUDING BUT NOT LIMITED TO POLYPROPYLENE AND STRONG ACID NUMBER (SAN).
- 3.- MOREOVER, THE SELLER WARRANTS THAT, IN ADDITION TO THE REQUIREMENTS OF THE PARAGRAPH 1 AND 2 ABOVE, THE BUNKERS TO BE DELIVERED UNDER THIS STEM WILL NOT CONTAIN ANY TOTAL ACID NUMBER (TAN) IN EXCESS OF 1 mg KOH/g
- 4.- THE SELLER WARRANTS THAT, THE FOLLOWING ELEMENTS SHALL NOT EXCEED THE LIMITS SET OUT IN THE BELOW TABLE.

ELEMENT	Unit	Limit	GRADES			
			DMA	DMB	RME 180	RMG 380
ZINC	mg/kg	Max.	0	0	15	15
PHOSPHORUS	mg/kg	Max.	0	0	15	15
CALCIUM	mg/kg	Max.	0	0	30	30
SODIUM (Na) % OF						

VANADIUM CONTENT            Max.            0            0            30            30

5.- IGNITION QUALITY SHALL BE DETERMINED BY CCAI AND LIMITED MAX 860.

6.- IN CASE OF MGO LUBRICITY FIGURE 460-520 mm MAX

7.- IN CASE OF QUANTITY DISPUTE, A VALID REPLY TO THE RESULTING CLAIM MUST BE RECEIVED.

#### SAMPLING:

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IN CASE THAT THE DELIVERY BARGE OR SHORE MANIFOLD (FOR EX-PIPE SUPPLIES) DOES NOT PROVIDE A DRIP SAMPLER FOR CONTINUOUS DRIP SAMPLING THE FOLLOWING PROCEDURE WILL APPLY.

HOWEVER IF NOT ACCEPTABLE TO SUPPLIERS/SELLERS, THEN PLEASE DO NOT QUOTE.

- 1.-VESSEL IS EQUIPPED WITH A DRIP LINE SAMPLER, FITTED ON THE SHIP'S MANIFOLD, AS PER ISO 8217/2010 SPECIFICATION, CUSTODY TRANSFER SAMPLING POINT.
- 2.-VESSEL IS A MEMBER OF FOBAS FUEL MANAGEMENT SERVICES.
  - A) TO CONFIRM THE QUALITY AND QUANTITY OF FUEL DELIVERED TO THE VESSEL, FOUR BUNKERING DELIVERY SAMPLES WILL BE TAKEN, AT SHIP'S MANIFOLD, USING THE DRIP LINE SAMPLER.
  - B) PHYSICAL SUPPLIER IS TO BE INVITED TO PARTICIPATE IN SAMPLING OPERATION.
  - C) REGARDLESS OF WHETHER THE PHYSICAL SUPPLIER WITNESSES THE SAMPLING, SAMPLES TAKEN TO BE CONSIDERED REPRESENTATIVE AND BINDING.
- 3.-THREE SAMPLES TO BE RETAINED BY SHIP AND THE FOURTH TO BE GIVEN TO THE SUPPLIERS.
- 4.-THE ONE SHIP SAMPLE TO BE SENT FOR ANALYSIS, FINAL QUANTITY TO BE CALCULATED USING DENSITY OBTAINED FROM TEST RESULTS AND AFTER HAVING DEDUCTED WATER FOUND (IF IN EXCESS OF 0,5% VOLUME). TEST RESULTS TO BE BINDING TO BOTH PARTIES.
- 5.- CHIEF ENGINEER HAS BEEN AUTHORIZED TO SIGN DELIVERY RECEIPTS "FOR VOLUME ONLY, QUALITY AND QUANTITY SUBJECT TO ANALYSIS".

#### SAMPLING AS PER ANNEX VI:

- 1.AT EACH BUNKERING OPERATION (FOR IFO AND/OR MDO/MGO) A DRIP SAMPLE SHALL BE COLLECTED (AS PER ANNEX VI REGULATIONS) ,SEALED AND SIGNED BY SUPPLIERS & C/E.
- 2.THE SAMPLE SHALL BE LABELED WITH THE INFO STATED IN APPENDIX 5, ITEM 8 AND WILL BE RETAINED ONBOARD.

#### DOCUMENTATION AS PER MARPOL ANNEX VI:

BUNKER DELIVERY NOTE (BDN)

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THE BDN SHALL CONTAIN AT LEAST THE FOLLOWING INFORMATION:

- \*NAME AND IMO NUMBER OF RECEIVING SHIP
- \*PORT AND DATE OF BUNKERING
- \*FULL STYLE OF BUNKERS' SUPPLIERS
- \*PRODUCT(S) NAME AND QUANTITY DELIVERED
- \*DENSITY@15 DEG C
- \*SULPHUR CONTENT

#### NOTES:

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- 1.-COMPATIBILITY AND OR STABILITY IS DEFINED AS THE SUITABILITY OF PRODUCT TO BE COMMINGLED INTO SHIP'S BUNKER TANKS AND TO BE FREE OF ANY TENDENCY TO PRODUCE SOLID SLUDGE OR LIGHT VISCOUS DEPOSITS THROUGH PRECIPITATION OR OTHERWISE.
- 2.-DOCUMENTS: PAYMENT WILL BE EFFECTED AGAINST ORIGINAL INVOICE AND CLEAN DELIVERY RECEIPT SIGNED BY THE CHIEF ENGINEER, COUNTERSIGNED AND STAMPED BY MASTER.
- 3.- CHARGES NOT MENTIONED AND/OR SPECIFIED ARE TO BE ABSORBED BY THE SELLER.
- 4.- IF BUNKERS ARE TO BE SUPPLIED EX BARGE, NOT MORE THAN ONE BARGE IS TO BE USED FOR EACH GRADE AND THE SUPPLIERS TO USE BEST ENDEAVORS TO ENSURE THE PUMPING RATE IS NOT LESS THAN 300 MTPH.
- 5.- SUPPLIER TO WARRANT FULL COMPLIANCE WITH OPA-90 REQUIREMENTS.

- 6.- IN CASE VESSEL IS NOT ABLE TO RECEIVE BUNKERS IN THE DATES  
MENTIONED ABOVE FOR REASONS BEYOND SHIP'S CONTROL ^ DUE TO  
BAD WEATHER CONDITIONS, STEM WILL TO BE CONSIDERED MUTUALLY CANCELLED,  
WITHOUT ANY CANCELLATION CHARGES TO ANY PARTY.
- 7.- COMPANY'S BOE NUMBER IS: SJ OH 98-401161 (FOR CALIFORNIA TAX EXEMPTION)

BUYERS OPTION TO USE A BUNKER QUANTITY SURVEYOR, IN WHICH CASE ALL  
INTERESTED PARTIES WILL BE SO INFORMED.

Thanks + Regards

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